

HINDUSTAN ORGANIC CHEMICALS LTD
(A Government of India Enterprise)
AMBALAMUGAL, COCHIN – 682 032
Phone: (0484) 2720911, FAX No. (0484) 2720893

OPEN E- TENDER NOTICE

HOCL Invites Open e Bids under the two bid system for the following item.

Sl.No.	Description of item and Tender No.	Qty (Approx.)
1	Supply of Benzene as per specification attached. HOCL TENDER REF : MAT/PUR/10700/19 NIC Tender ID 2019_HOCL_450042_1	2000MT(per month)for one year

Tender documents may be downloaded from www.hoclkochi.com or www.eprocure.gov.in

Interested parties may please get registered with NIC e-procurement portal (URL: <https://eprocure.gov.in/eprocure/app>) to participate in the tender. Tenders submitted other than through online procedure specified will not be accepted. Please visit the above sites regularly for any addendum/ corrigendum/extension before submitting the offers.

EARNEST MONEY DEPOSIT (EMD):- **Rs.1, 00, 000.00**

Due Date & time for bid submission: **21.03.2019, 2.00 PM**

Tender Opening Start Time & Date: **22.03.2019, 2.00 PM**

KR.USHARANI
CHIEF GENERAL MANAGER (MATERIALS)

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KR.USHARANI
CHIEF GENENRAL MANAGER (MATERIALS)

MAT/PUR/10700/19

27.02.2019

M/s.

Dear Sir,

Hindustan Organic Chemicals Ltd. is a Govt. of India Undertaking manufacturing Phenol, Acetone & Hydrogen Peroxide at its plant at Kochi, Kerala, India. HOCL need around **2000 MT of Benzene** per month for our consumption. HOCL is planning to finalize contract for the supply of 2000 MT (Approx.) of benzene per month. (24000 MT +10 % Yearly.)

Tender documents are uploaded in HOCL website www.hoclkochi.com and www.eprocure.gov.in

The details of the tender are as shown in **INDEX** enclosed

You may submit your offer on two bid system online before the due date and time specified.

EMD -A refundable EMD of Rs.1,00,000/- to be submitted along with the technical bid.

Thanking you,

Yours faithfully,
For Hindustan Organic Chemicals Ltd.

K.R.USHARANI
CHIEF GENERAL MANAGER (MATERIALS)

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ANNEXURE- I

GENERAL INSTRUCTIONS TO BIDDERS FOR BID SUBMISSION

Please submit your e-bids under the two bid system conforming to the specifications and the terms and conditions attached as per instructions given below:-

1. HOCL has entered into an Agreement with NIC for e procurement through their portal www.eprocure.gov.in. Quotations shall be submitted online on or before the due date and time of closing the tender. The Techno commercial bid containing the Technical specification of the Products and Proof of satisfactorily meeting the Eligibility Criteria and all commercial terms should be uploaded as per instructions given in various Annexures. The bid containing the Technical specification of the Products and all commercial terms should be uploaded as per instructions given in Annexure I ,IA & Annexure III. The Price bid should be submitted in price bid format given Annexure V &VI.
2. Techno commercial bid shall be opened electronically on the specified date and time given in NIT. Bidders can witness the electronic opening of bid .The date and time of opening of the price bids will be intimated to the technically qualified bidders after evaluation of the Technical bids via email alerts through the valid emails confirmed.
3. This enquiry is for supply of benzene based on the pricing formula as per Annexure V or VI.

The following shall be noted while furnishing the offer

- i) **For import supplies, Bidder shall quote by filling up the space provided for (1) either discount (item B) or premium (Item C) and all other relevant columns in the BOQ as per Annexure – V of the Price Data Sheet. Bidders shall not quote for both item nos B & C.**
- ii) **Indigenous vendors shall furnish (1) either discount (item B) or premium (Item C), and all other relevant columns in the BOQ as per Annexure-VI. Bidders shall not quote for both item nos B & C.**
- iii) **The time required for delivering the cargo at Kochi from the date of placing the Purchase order shall be clearly indicated in your technical offer.**

4. The bid shall contain as integral part of the same the following compliance statement: "We have read, understood and accepted the terms and conditions of purchase and related documents forming part of this enquiry and agree to supply the goods in compliance with the same."

5. Bidders should carefully study the documents of this enquiry. All terms and conditions set out there in the enquiry shall be binding on the bidders unless conflicting with any terms and conditions expressly stated by HOCL while accepting any bid, in the event of such acceptance.

6. HOCL reserves the right, without assigning any reason whatsoever, to accept or reject any or all bids in part or in full or cancel this enquiry.

7. HOCL reserves the right to extend without giving any reason(s) the closing date/time of the enquiry.

8. Purchase Preference to Central Public Sector Enterprises of Govt. Of India and MSMEs shall be as per Govt. of India policy in vogue.

9. Bidders shall quote with credit period of 90 days from the date of supply of material at HOCL site. In case anybody offer a lower higher credit period other than the specified period, their offer will be evaluated after loading/reducing interest @ SBI PLR as on the date of price bid opening.

10. Comparison of bids:

Price Comparison/Evaluation of bids shall be done on landed cost at HOCL net of GST. HOCL has asked for delivered material at site. State Bank of India TT selling rate on the date of opening the tender will be taken as Foreign exchange rate to convert the CIF price in USD to CIF Price in Rupees for comparison purpose.

In case, any bidder has offered for material with delivery terms different from what is specified in the price bid format, cost towards wharf age, survey fees, storage tank hire charges and transportation charges to HOCL site and customs duty etc will be added to the price net of GST to arrive at the landed cost at HOCL site.(Annexure V and VI)

11. Bids shall be valid for a minimum of 90 days from the due date for receipt and opening of the bids. Technically qualified bidders will be informed regarding the opening of price bids which they can attend online.

12. Taxes applicable

Bidders should clearly indicate the rate of GST applicable and GSTIN and HSN code applicable shall be indicated in the bid.

13. Analysis Report & Source:

Details of the source of Benzene and its analysis report shall also be furnished along with the bid.

14 .The quantity shown in the enquiry is only indicative. In case the quantity off take is less than the quantity specified in the enquiry, HOCL will not accept any claim.

15. Vendors blacklisted by HOCL or other PSUs will not be allowed to participate in this tender.

16. In case of CIF/CFR purchase, the seller shall undertake to ensure maximum use of Indian Flag vessels by giving them the first right to refusal.

ANNEXURE-II**SPECIFICATION OF BENZENE REQUIRED**

Sl.No.	Parameters	Specifications
1.	Colour (Pt-Co Scale), max.	15
2.	Relative Density at 15°C/15°C	0.8790-0.8860
3.	Solidification Point (°C) on dry basis, min.	5.40
4.	Distillation Range (°C) (including 80.1°C), max.	1.0
5.	Acid wash test, max.	No.1
6.	Purity by GC (wt %), min.	99.90
7.	Non-aromatics by GC (wt.ppm), max.	700
8.	Heavy Aromatics by GC (wt.ppm), max. (Including Toluene 150 ppm max.) (Ref. ASTM D5871-08/IS:534-92 Specification)	300

ANNEXURE – III

TERMS AND CONDITIONS

1. **Price :-** For indigenous supplies the price quoted should be on FOR HOCL, Ambalamugal, Kochi basis, by road movement, as per the formula enclosed vide Annexure-VI. For import cargos the rate should be entered as per Annexure V. Import cargoes are to be offered on CIF basis at Kochi port
2. **Marine Insurance & Freight :-** For supplies made via coastal movement the supplier should arrange insurance coverage up to our storage tank at Willingdon Island, Kochi . Indigenous cargoes are to be offered on FOR HOCL basis .
3. **Quantity: - 2000 MT** with a quantity variation +/- 10% are required per month. HOCL require the Benzene for the period **April-2019 to March 2020**.The accepted quantity in the case of import supplies will be storage tank gauged quantity received at HOCL storage terminal in Wellington Island, jointly done by the surveyors of both the seller and HOCL. In the case of delivered supply by road movement, the quantity received as per HOCL weighbridge will be the final accepted quantity. Accepted quantity only shall be considered for payment. Quantity shown in the enquiry is only approximate and no guarantee can be given about the exact quantity that will be ordered. If any vendor wants to offer lesser/more quantity, they may do that with a clear mention in the technical bid. They may also indicate the quantity which can be supplied in each month.
4. **Payment: -** Payment terms will be 90 days interest free credit. In case anybody offer a lower/higher credit period other than the specified period, their offer will be evaluated after loading /reducing interest @SBI PLR as on date of price bid opening. After placement of contract ,while issuing purchase orders for each month ,SBI TT selling rate as on date of loading the shipment will be taken for import cargoes./for indigenous suppliers SBI TT selling rate of the last date of the month will be taken for calculation .
5. **Validity** of the offer should be **90 days from the due date**.
6. **Delivery -** You may clearly indicate your delivery period at Kochi Port/HOCL site in your offer from the date of placement of order. For indigenous supplies the ordered quantity should be supplied at our site @ 60 MT per day.
7. **Period of contract:** One year for the period April-2019 to March 2020, separate **Purchase order will be placed each month indicating the quantity & delivery period**.
8. **EMD -A refundable EMD of Rs.1, 00,000/-** to be submitted along with the technical bid. EMD may be submitted in the form Bank transfer through our banker M/s State Bank Of India, Ambalamedu Branch, A/c No:10342163665; IFS Code:SBIN0001108. Details of bank transfer should be indicated in your technical offer. EMD may also be submitted by way of Bank

Guarantee from any scheduled banks .EMD of the successful tender may be adjusted against the security Deposit payable. EMD of unsuccessful bidder will be returned after finalization of the tender. EMD of a tenderer shall be forfeited if he withdraws or amends his tender or impairs or derogates from the tender in any respect within the validity period of the tender.

PSUs and Vendors registered with NSIC need not submit EMD. Vendors who are registered with NSIC, should submit valid NSIC registration/exemption certificate along with the Techno-commercial bid. In the event of order being finalised on vendor registered with NSIC, the vendor has to pay Security Deposit payable for the satisfactory performance of the contract

9. The price applicable will be as per the formula specified during the contract period and no other escalation will be permitted.
10. Purchase preferences as per the Govt. directives will be granted to PSUs while evaluating the prices.
11. **Quality-** Tenderer may confirm that the specification of benzene offered is as per our enquiry specification. Delivering the product as per the purchase order specification will be the sole responsibility of the seller. Sample of each consignment /load will be analyzed at our laboratory & products meeting our approved specification only will be accepted.
12. **Documentation** Indigenous cargoes:- The following documents are to be provided by the seller with the material for arranging payment.
 1. Signed commercial invoice in duplicate.
 2. Manufacturer's Test Certificate to accompany the cargo.
13. **Rejection of tender:** HOCL reserves the right to accept or reject any tenders without assigning any reasons whatsoever it may be.
14. **Notification of dispatches:** In the case of road movement in tankers, vendor shall inform HOCL by mail the tanker wise list of dispatches on the next day.
15. **OPENING OF THE BIDS:-** Last date of submission of tender will be **21.03.2019, 2.00 PM**. Techno commercial Bids will be opened on **22.03.2019 at 2.00 PM** electronically . Technically acceptable bidders will be informed about the date and time of opening of the price bids by e mails.
16. **LIQUIDATED DAMAGES:** In the event of the supplier's failure to deliver the goods by the dates specified in the contract, the purchaser may without prejudice to his any other rights hereunder, recover from the supplier liquidated damages @ 0.5 percent per week of delay of the contract price of the undelivered goods, subject to a maximum of 5 %. Also HOCL reserves the right to cancel the order and procure the material from elsewhere at the risk and cost of the defaulted vendor.

17. **SECURITY DEPOSIT:-** In the event of placement of order , the supplier shall furnish a security deposit for 5 % value of one month contract or in equivalent foreign currency within 21 days of placement of contract (For calculation of Security Deposit, the quantity to be taken will be 2000.00 MT). This may be submitted in the form of a Bank Guarantee form a Scheduled bank. SD will be forfeited in the event of a breach of any of the terms of the contract by the supplier. SD amount will be returned within 60 days of successful completion of the order.

Additional terms for Import cargoes

18) **INSPECTION OF CARGO AT LOAD PORT and DISCHARGE PORT:-** Inspection to be performed by Independent Surveyors mutually acceptable to both buyer and seller.

20) **MARITIME CONDITION:** - Maritime conditions will be as mutually discussed and decided between seller and buyer on the seller nominating the vessel for loading.

21) **LETTER OF INDEMNITY:** - In the absence of original Bill(s) of lading at the time of discharge, the seller shall provide Letter of Indemnity to enable HOC to receive the cargo. A copy of Letter of Indemnity shall be mailed to HOC.

22) **VESSEL, CAPACITY, ETC:**

The vessel to be used for the transportation shall be of highest class Lloyd's or equivalent flying any flag acceptable to the Government of India. The vessel must adhere to all port restrictions/regulations of discharge port. Sellers shall arrange transportation of Benzene in Petroleum Products carriers full class and approved as per institute classification clause, seller shall ensure that the carriers maintain required tools and tackles, pipes, coupling, flanges/reducers, sufficient length of hoses etc which are required for smooth discharging of the product at the point of unloading. Seller shall ensure that the vessel has all Certificates valid for the loading/stowage/discharging of the cargo and the vessel's tanks/lines/pumps and all its equipments are capable and suitable for the cargo.

23) **PRIOR NOTICE OF ETA:**

At least 7 days prior to the date of commencement of loading of the vessel carrying the product, the Seller shall notify the buyer by e-mail of the quantity of product to be shipped, the value of the product and other relevant details that may be required by the Buyer. Seller shall intimate the buyer by e-mail the name of the vessel, date and time when it left the port of the seller and the estimated date and hour when it is expected to call at the Indian Port(s) together with other details as may be required by buyer. Further, seller shall provide or arrange with the master of the vessel to provide 96 Hrs, 72 Hrs, 48 Hrs & 24Hrs notice to the buyer or their nominee indicating the ETA of the vessel at the port of unloading. The seller shall be

liable for any consequences/delays in discharging attributable to the failure of the seller/vessel owner to give proper ETA notice in accordance with this clause.

25. MARPOL CLAUSE:- The supplier should be solely responsible for receiving the pre-wash after discharge of the cargo, wherever required, as stipulated in the international regulations for the control of pollution by NOXIOUS liquid substance in bulk.

Upon sailing of the vessel, the Seller shall immediately send one set of the following documents to HOCL by e mail.

- (a)Charter Party B/L
- (b)Certificate of Origin
- ©Certificate of analysis by Independent Surveyor
- (d)Surveyor's quantity certificate
- (e)Commercial invoice
- (f)Details of the vessel – tonnage, age of the vessel etc.
- (g)Complete set of Charter Party

26. Marine Insurance – For CIF orders, marine insurance up to Kochi port to be arranged by the seller. Insurance from Kochi port to HOCL site will be arranged by HOCL.

27. DEMURRAGE

As per Charter Party, if however, demurrage is incurred at the port of discharge by reasons of fire, explosion, storm or by strike, lockout, stoppage or restraint of labour or by break down of machinery or equipment in or about the plant of the buyer or any other force majeure circumstances the rate of demurrage shall be reduced to one half of the amount mentioned per day or pro rata. The demurrage rate applicable will be the rate indicated in the Charter Party. Seller shall provide copy of the Charter Party Agreement.

28. Jurisdiction: All questions, disputes or differences arising under or in connection with this contract shall be subject to the exclusive jurisdiction of the courts in Ernakulam, Kerala, India only:

1. When the contract is with domestic supplier, the applicable arbitration procedure will be as per Indian Arbitration & Conciliation Act, 1996 or any statutory modifications or reenactment thereof and the rules made there under and for the time being in force shall apply to the arbitration proceedings.

2. When the contract is with foreign supplier, the supplier has the option to choose either Indian arbitration and Conciliation Act, 1996 or arbitration in accordance with the provision of UNCITRAL (United Nations Commission on International Trade Law Arbitration) Arbitration Rules

ANNEXURE IV

TECHNO COMMERCIAL BID FORMAT

(Please fill up the details mentioned below in your letter head and upload alongwith your bid)

Name and Address of Organization :

Phone & Fax No :

GSTIN :

e-mail id for correspondence :

Contact Person Name and Mobile No:

Country of manufacture of Benzene offered in case of Import cargo.

Payment Term offered.

Terms of delivery offered :

Validity of offer :

Delivery period required for delivering the cargo at Kochi from the date of placement of order.

Quantity of Benzene which can be supplied each month.

Any other remarks you would like to specify :

Signature and Stamp

ANNEXURE-V**PRICING FORMULA FOR BENZENE (PER MT) FOR ARRIVING AT THE LANDED COST FOR COMPARISON PURPOSE – FOR IMPORT SUPPLIES.**

Item	Description	Formula / Offer
A	FOB SEA Price	Average of the FOB SEA Spot Prices as published in the ICIS-LOR Aromatics Market Weekly Reports published for - the week of loading the cargo, two weeks before and two weeks after loading the cargo (in USD). (Average of 5 weeks will be taken) (Kindly note that for any cargos loaded prior to the date of tender, the week of issue of LOI/P.O will be taken as the week of loading for calculation purpose)
B	Discount	Vendor to quote (in %).
C	Premium	Vendor to quote (in %) if required (Vendor to quote either B or C only and not both)
D	Freight to Kochi	Vendor to quote freight in USD to be added to the above FOB SEA price to arrive at CFR Kochi Price
E	CFR Kochi price in USD	$A(1-B/100)+D$ or $A(1+C/100)+D$
F	Foreign exchange rate to convert the CFR price in USD (E above) to CFR Price in Rupees for comparison purpose.	State Bank of India TT selling rate on the date of opening the tender.
G	CFR Kochi price in Rupees	$E \times F$
H	Insurance	Vendor to quote. Otherwise 0.07% of CFR Kochi Price as at G above will be considered

		for comparison purpose.
I	CIF Kochi Price in Rupees	G+H
J	Foreign exchange rate for calculating Customs Duty	As declared by Customs Dept.
K	Value for calculating Customs Duty	[(E x J)+H]
L	Basic Customs Duty	K x Applicable duty (Currently 2.5 %)
M	Educational Cess	(L) x Applicable rate (currently 10%)
N	GST (18 %)	(K+L+M) x Applicable Rate (currently 18 %)
O	Total Customs Duty and Cess	L +M + N
P	CIF Kochi price including Customs Duty, Cess & GST	(I + O)
Q	Price net of GST at Kochi Port	(P - N)
R	Cost of storage at Kochi port	Vendor to quote (if not quoted Rs.150/- per MT will be added for comparison purpose)
S	Freight to HOCL site from Kochi Port	Vendor to quote (if not quoted Rs.300/- per MT will be added for comparison purpose)
T	Net Price	Q+R +S

***other charges, if, any may be included in BOQ as % of CFR value**

ANNEXURE-VI

**PRICING FORMULA FOR BENZENE (PER MT) – FOR INDIGENOUS
SUPPLIES**

(i) Indigenous Suppliers (By movement by road tankers) may quote for as per the following formula.

Item	Description	Formula / Offer
A	FOB SEA Price	Average of the FOB SEA Spot Prices as published in the ICIS-LOR Aromatics Market Weekly Reports published for - the week of loading the cargo, two weeks before and two weeks after loading the cargo (in USD). (Average of 5 weeks will be taken) (Kindly note that for any cargos loaded prior to the date of tender, the week of issue of LOI will be taken as the week of loading for calculation purpose)
B	Discount	Vendor to quote (in %).
C	Premium	Vendor to quote (in %) if required (Vendor to quote either B or C only and not both)
D	Price in USD	$A(1-B/100)$ or $A(1+C/100)$
E	Foreign exchange rate to convert the CFR price in USD (D above) to CFR Price in Rupees for comparison purpose.	State Bank of India TT selling rate on the date of opening the price bid.
F	Price in Indian Rupees (Ex-works price)	$D \times E$
G	GST	Vendor to quote (currently 18%)

H	Insurance	Vendor to quote. (If not quoted, 0.07% will be added for comparison purpose).
K	Total	F+G+ H
L	Freight to HOCL site from manufacturing unit by road in Rs.	Vendor to quote (if not quoted applicable charges per MT will be added for comparison purpose)
M	Price net of GST	K-G/K-G+L

***other charges, if, any may be included in BOQ as % of CFR value**

Annexure VII

Eligibility criteria for participating in the bid.

Offers of bidders who satisfy the following Eligibility Criteria only will be considered .

- (1) Vendor should have adequate financial capacity to supply HOCL's requirement of Benzene as per the HOCL specification given.
- (2) Vendor should have executed by them orders for "similar" products of value not less than Rs.20 Crores in the last 3 financial years.
- (3) Vendor should have executed by them single order of value of Rs. 5 crores minimum, for "similar" products in the last 3 *financial* years.
- (4) Vendor should submit solvency certificate from a scheduled bank for a minimum value of Rs. 2.5 crores.

"The term Similar products includes all types of bulk Petrochemical or equivalent products"

Vendor should provide documentary evidences for all the above along with the Technical Bid.

PSU's who are registered with HOCL need not furnish the credentials as above.
