

## **MSME PROCUREMENT DETAILS 2018-19**

1. HOCL follows Govt. of India guidelines on procurement of Goods and Services from MSMEs. However while submitting the offers against any Purchase Enquiry, the MSMEs should make their claim in their offer itself stating that they are Registered MSMEs and enclose necessary documents in support of their claim.

2. List of items procured by HOCL and the procedure followed for vendor Enlisting is published under the heading "Application For Enlistment of Vendor". Kindly go through the same and get enlisted in our Vendor List.

3. HOCL Kochi Unit procurement plan for 2018-19 is as given below:

<b>S. No.</b>	<b>Particulars</b>	<b>Target for the year 2018-19</b>
I.	Total annual procurement (in value)*	Rs.360 Crores
Ia.	Procurement of Raw materials and fuel	Rs.342 Crores
Ib.	Procurement of other materials & services	Rs.18 Crores
II.a)	Percentage (%) of procurement from MSEs for items other than raw Materials	25%
II.b)	Percentage (%) of procurement from MSE's owned by Women entrepreneurs out of 25% earmarked for MSE's for items other than Raw Materials	3 %
III	Percentage (%) of procurement from only MSEs owned by SC/ST entrepreneurs out of total procurement for items other than Raw Materials	4%

\*- 95% of the purchases by value are Petroleum Products ( LPG, benzene, Furnace Oil, Hydrogen which are our raw materials) supplied by M/s BPCL through pipeline transfer. These items are not manufactured by MSMEs. Hence total purchases are split under two separate categories as Ia & Ib and the percentage is calculated accordingly.